

LISTA COMPLETĂ DE LUCRĂRI

Lector univ. dr. Lector Dr. Ionel Sergiu Pîrju

A) Teza de Doctorat

Ionel Sergiu Pîrju, *Proximitatea culturală în managementul schimburilor economice internaționale*” Universitatea: „Alexandru Ioan Cuza” din Iași, Facultatea de Economie și Administrarea Afacerilor, susținută public în data de 24 septembrie 2014.

B) cărți și capitole în cărți

1. **Ionel Sergiu Pîrju**, *Proximitatea Culturală în Managementul Schimburilor Economice Internaționale*, București, 2022, Editura Economică, Ediția a II-a revizuită, ISBN: 978-606-093-004-4;
2. 1. **Ionel Sergiu Pîrju**, *Proximitatea Culturală în Managementul Schimburilor Economice Internaționale*, București, 2014, Editura Universității Naționale de Apărare Carol I, ISBN: 978-606-660-123-
3. **Ionel Sergiu Pîrju**, *Strategia Managementului de Proiect – Implicații asupra politicii europene și de securitate comună*, ediție a doua, revizuită și îmbunătățită, Galați, 2017, Editura Universitară Danubius, ISBN: 978-606-533-460-1;
4. **Ionel Sergiu Pîrju**, *Strategia Managementului de Proiect – Implicații asupra politicii europene și de securitate comună*, ediție a treia, revizuită și îmbunătățită, Galați, 2019, Editura Universitară Danubius, ISBN: 978-606-533-532-5;
5. **Ionel Sergiu Pîrju**, *Islanda – Managementul Calității într-un micro-stat*, Galați, 2017, Editura Universitară Danubius, ISBN: 978-606-533-459-5
6. **Ionel Sergiu Pîrju**, *Management de Proiect – o planificare sistematică*, Galați, 2015, Editura Universitară Danubius, ISBN: 978 – 606 -533-342-0
7. **Ionel Sergiu Pîrju**, *Managementul Resurselor Umane – note de curs*, Galați, 2014, Editura Universitară Danubius, ISBN: 978 – 606 -533-337-6;
8. **Ionel Sergiu Pîrju** (coautor), *Center and Periphery – Studies of Communication and International Relations*, articol personal: *Human Resource Management in the Emerging Countries*, Saarbrucken, Germania, 2015, Editura Lambert, Germania, ISBN: 978-3-659-68835-5;
9. **Ionel Sergiu Pîrju** (coautor), *Sexism – Topical Issues – Case studies, Perspectives*, articol personal: *The Feminine Tradition in Iceland – a Diachronic presentation*, Saarbrucken, Germania, 2016, Editura Lambert, Germania, ISBN: 978-3-659-68835-5;
10. **Ionel Sergiu Pîrju**, *Managementul Resurselor Umane – note de curs pentru învățământ la distanță*, Galați, 2015, Editura Universitară Danubius, ISBN: 978-606-533-347-5,
11. **Ionel Sergiu Pîrju**, *Managementul Proiectelor Europene – note de curs pentru învățământ la distanță*, Galați, 2015, Editura Universitară Danubius, ISBN: 978 – 606 – 533 – 355 – 0.
12. **Aida Mariana Cimpeanu**; **Pîrju Ionel Sergiu**, *Politici Comunitare - note de curs pentru învățământ cu frecvență*, Galați, 2011, Editura Universitară Danubius, ISBN: 978 – 606 – 533 – 267 – 0.

C) articole / studii in extenso, publicate în reviste din fluxul științific internațional principal Articole ISI și indexate ISI

1. **Ionel Sergiu, Pîrju;** Șorcaru Sergiu Lucian, Panaitescu Manuela & Prună Nicolae-Florin (2023): The low power distance in Nordic Management: an incentive for the regional learning by doing approach, *Total Quality Management & Business Excellence*, Taylor & Francis Group, DOI:10.1080/14783363.2023.2223138
2. **Ionel Sergiu, Pîrju,** Marchis Gabriela, Panaitescu Manuela, Prună Nicolae Florin, and Ambrozie Alisa Mihaela. 2023. "Foreign Direct Investments—A Perspective of Sustainability: Evidence from the Austrian and German Labor Market" *Sustainability* 15, no. 18: 13457. <https://doi.org/10.3390/su151813457>
3. Andy Pușcă, **Ionel Sergiu Pîrju** (International Conference of Innovations in Science and Education, March, 2019, Prague, Czech Republic, Indexed: in Web of Science, Indexed in TR/WOS, Proquest, Google Scholar, Ebsco, Web Archive, Einnpresswire, Crosref.org), Redefining the management of performance orientation in the romanian higher, educational system, <https://ojs.journals.cz/index.php/CBUIC/article/view/1371/1900>
4. **Ionel Sergiu Pîrju** (Scientific journal indexed in international databases– International Scientific Indexing (ISI) – / Impact Factor - 0.845 , European Reference Index for the Humanities and Social Sciences (ERIH PLUS), Social Science Research Network (SSRN), Scientific Electronic Library eLIBRARY.RU, Instrumentul Bibliometric Național) The influence of cultural management in the evolution of economic exchanges between Romania and Bulgaria, 2017, *Moldovan Journal of International Law and International Relations*, <http://rmdir.md/wp-content/uploads/2016/03/RMDIRI-nr.-2-2017.pdf>
5. **Ionel Sergiu Pîrju,** Arsith Mirela, Onea Angelica Nicoleta, Iftode Florinel, Țuțuianu Ion (Volume of International Conference indexed in international databases, ISI Thompson), 2013, *The Influence of The Intercultural Particularities On The Development Of Economic Exchanges In Eastern-European Cluster*, International Business Information Management Conference (20th IBIMA) on 25-26 March 2013 in Kuala Lumpur, Malaysia; ISBN: 978 -0 -9821489-9-0 <http://www.ibima.org/KL2013/papers/ione.html> ,
6. **Ionel Sergiu Pîrju,** Popa Anișoara, Cîmpeanu Aida Mariana, Mărgărit Adriana, Dureț Gabriela (Volume of Conference indexed in international databases ISI Thompson), 2011, *Considerations on premises and methodology used for diagnosis in organizational culture*, International Conference on Management of Technological Changes, Alexandroupolis, Grecia, book 1 ; http://www.bsun.org/userfiles/file/Program_MTC_2011_Preliminary.pdf

Scientific journal indexed in international databases

7. **Ionel Sergiu Pirju,** 2020, *Big powers` perspective of cultural organizational norms and leadership: USA, China and Russia* , (Scientific journal indexed in international databases– EBSCO, , INDEX COPERNICUS, DOAJ, CENTRAL AND EASTERN EUROPEAN ONLINE LIBRARY) *Relationes Internationales*, Acta Universitas Danubius Galați, Vol 13, No. 2 <http://journals.univ-danubius.ro/index.php/internationalis/issue/current>

8. **Ionel Sergiu Pirju** ,2019, *The Impact of Cross-Cultural Values on the Manifestation of Performance Orientation in Romanian Educational System under the Aegis of European Union Strategy*, (Scientific journal recognized by CNCSIS B+ Category – EBSCO, , INDEX COPERNICUS, DOAJ, RePEc, GENAMICS, CABELL`S). Acta Universitatis, Danubius. Economica. vol 15, No 1. <http://journals.univ-danubius.ro/index.php/oeconomica/issue/view/297>
9. **Ionel Sergiu Pirju** ,2019, *The Dynamics of Tourism Management in Suceava County – Romania*, (Scientific journal recognized by CNCSIS B+ Category – EBSCO, , INDEX COPERNICUS, DOAJ, RePEc, GENAMICS, CABELL`S). Acta Universitatis, Danubius. Economica. ol 15, No 7. <http://journals.univ-danubius.ro/index.php/oeconomica>
10. **Ionel Sergiu Pirju**, 2019, *The Influence of Moldova's Economic Performance on EU Integration*, , (Scientific journal indexed in international databases– EBSCO, , INDEX COPERNICUS, DOAJ, CENTRAL AND EASTERN EUROPEAN ONLINE LIBRARY) Relationes Internationales, Acta Universitas Danubius Galați, Vol. IX, Nr.2, ISSN: 2065-0272, Vol 12, No. 2 <http://journals.univ-danubius.ro/index.php/internationalis/issue/current>
11. **Ionel Sergiu Pirju** ,2019, *The Icelandic Quality Oriented Environmental Policy* (Scientific journal recognized by CNCSIS B+ Category – EBSCO, , INDEX COPERNICUS, DOAJ, RePEc, GENAMICS, CABELL`S).). Acta Universitatis Danubius. Economica. ol 15, No 1. <http://journals.univ-danubius.ro/index.php/oeconomica/issue/view/297>
12. **Ionel Sergiu Pîrju**, 2018, *The Importance on Communication in Project Management Strategy*, (Scientific journal indexed in international databases– EBSCO, , INDEX COPERNICUS, DOAJ, ULRICH `S PERIODICAL DIRECTORY, GENAMICS, CABELL`S, Communicatio, Acta Universitas Danubius Galați, Vol, Vol 12, No 2, ISSN. 1844-7562; <http://journals.univ-danubius.ro/index.php/communicatio>
13. **Ionel Sergiu Pîrju** 2018, *Rolul sinergic al Strategiilor de Comunicare Interculturală în Procesul de Intelligence Contemporan* (:Scientific journal indexed in international databases: EBSCO, Central and Eastern Online Library), Buletinul Universității Naționale de Apărare „Carol I” București, <https://spodas.unap.ro/revista/index.php/revista/issue/view/24>
14. **Ionel Sergiu Pîrju**, (Scientific journal indexed in international databases– Index Copernicus; Ideas; RePeC; Econpapers,Socionet; CEEOL (Central and Eastern European Online Library) , Journal of Legal Studies – Lumen, Vol. 3-4, 2017, ISSN: 1841-6195 *Four Sudan`s Cultural Values – An International Benchmarking Analysis* , 9. P. <http://edituralumen.ro/2010/03/jurnalul-de-studii-juridice/>
15. **Ionel Sergiu Pîrju**, (Scientific journal indexed in international databases– EBSCO, , INDEX COPERNICUS, DOAJ, CENTRAL AND EASTERN EUROPEAN ONLINE LIBRARY), *The Romanian International Profile and the Trade Connections with Mercosur*, 2016, Relationes Internationales, Acta Universitas Danubius Galați, Vol. IX, Nr.2, ISSN: 2065-0272, <http://journals.univ-danubius.ro/index.php/internationalis/article/view/3797> ;
16. **Ionel Sergiu Pîrju** (Scientific journal indexed in international databases - RePEc, Copernicus, getCITED, Google Academics, Socionet.ru), 2013, *Using Guidance in the Communication Management during Crisis Situations within the Management of the Company*; BRAND- Broad Research in Accounting, Negotiation and Distribution, Bacău, vol. IV, ISSN: 2067-8177; <http://www.edusoft.ro/brain/index.php/brand/article/viewFile/377/420> ,

17. **Ionel Sergiu Pîrju**, (Scientific journal indexed in international databases– EBSCO, INDEX COPERNICUS, DOAJ, CENTRAL AND EASTERN EUROPEAN ONLINE LIBRARY), 2014, *Relationes Internationales, Latin American Cluster*, Acta Universitas Danubius Galați, Vol. VII, Nr.1, ISSN: 2065-0272, <http://journals.univ-danubius.ro/index.php/internationalis> ;
18. **Ionel Sergiu Pîrju** (Scientific journal indexed in international databases– EBSCO, INDEX COPERNICUS, DOAJ, CENTRAL AND EASTERN EUROPEAN ONLINE LIBRARY), 2014, *South Asian Cluster*, *Relationes Internationales*, Acta Universitas Danubius Galați, Vol 7, Nr. 2, ISSN: 2065-0272, <http://journals.univ-danubius.ro/index.php/internationalis/issue/current> ;
19. **Ionel Sergiu Pîrju**, Modest Boiciuc Dănuț (Scientific journal indexed in international databases– EBSCO, INDEX COPERNICUS, DOAJ, CENTRAL AND EASTERN EUROPEAN ONLINE LIBRARY), 2013, *The Confucian Asian Cluster*, *Relationes Internationales*, Acta Universitas Danubius Galați, Vol. VI, Nr.2, ISSN: 2065-0272, <http://journals.univ-danubius.ro/index.php/internationalisn> ;
20. **Ionel Sergiu Pîrju**, Modest Boiciuc Dănuț (Scientific journal indexed in international databases - EBSCO, INDEX COPERNICUS, DOAJ, CENTRAL AND EASTERN EUROPEAN ONLINE LIBRARY), 2013, *Particularities in the Middle East*, *Relationes Internationales*, Acta Universitas Danubius Galați, Vol. VI, Nr.1, ISSN: 2065-0272, <http://journals.univ-danubius.ro/index.php/internationalis/article/view/1936/1592> ;
21. Andy Pușcă, **Ionel Sergiu Pîrju**, (Scientific journal indexed in international databases – DOAJ, Index Copernicus, Electronics Journals Library) baze de date),2013, *The Integrative Role of Danube River in Central and Eastern Europe*, *Journal of Danubian Studies and Research*, Vol.3, no.1, <http://journals.univ-danubius.ro/index.php/research/index> ;
22. **Ionel Sergiu Pîrju**, Șoimu Sebastian, (Scientific journal indexed in international databases: EBSCO, INDEX COPERNICUS, DOAJ, CENTRAL AND EASTERN EUROPEAN ONLINE LIBRARY), 2012, *The Methodology of Developing an International Cross-Cultural Diagnostic*, *Relationes Internationales*, Acta Universitas Danubius Galați, Vol. V, Nr.1, ISSN: 2065-0272, p. 14; <http://journals.univ-danubius.ro/index.php/internationalis/article/view/1688> ;
23. **Ionel Sergiu Pîrju**, (Scientific journal indexed in international databases: EBSCO, INDEX COPERNICUS, DOAJ, GENAMICS, ULRICH'S PERIODICAL DIRECTORIES, Cabell`s Directories), 2011, *The Management Style in Mercosur Countries and in Romania*, *Communicatio*, Acta Universitatis Danubius,Galați, vol.5,nr.2, ISSN: 1844-7562, p.9; <http://journals.univ-danubius.ro/index.php/communicatio> ;
24. **Ionel Sergiu Pîrju**, (Scientific journal indexed in international databases: EBSCO, INDEX COPERNICUS, DOAJ, GENAMICS, ULRICH'S PERIODICAL DIRECTORIES, Cabell`s Directories), 2011, *Specific Approaches in Cross Cultural Management Research in Geert Hofstede`s Studies*, *Communicatio*, Acta Universitatis Danubius,Galați, vol.5,nr.1, ISSN: 1844-7562, pp.7; <http://journals.univ-danubius.ro/index.php/communicatio> ;
25. **Ionel Sergiu Pîrju** (:Scientific journal indexed in international databases: EBSCO, INDEX COPERNICUS, DOAJ, CENTRAL AND EASTERN EUROPEAN ONLINE LIBRARY), 2010, *European Union – Policies for a Better Environment*, *Revista Relationes Internationales*, Editura Universitară „Danubius” , Galați, ISSN. 2065 – 0272, vol.1, nr.1, p.13; <http://journals.univ-danubius.ro/index.php/internationalis/article/view/866> ;

26. Cîmpeanu Aida, Dureț Gabriela, **Ionel Sergiu Pîrju**, Andrișan Daniel (Scientific journal indexed in international databases), 2010, *Tax heavens in the context of globalization*, revista Agora (BDI: STANFORD UNIVERSITY LIBRARIES, DOAJ; EBSCO; ULRICHS; HEINONLINE) International Journal of Juridical Sciences, vol.V, nr. 2, Oradea, ISSN: 1843-570x, p.7; <http://univagora.ro/jour/index.php/aijs/search>

D) publicații in extenso, apărute în lucrări ale principalelor conferințe internaționale de specialitate

<http://www.conferences.univ-danubius.ro/index.php/EIRP/EIRP2020/paper/view/2190>

1. **Ionel Sergiu Pirju**, Ambrozie Alisa Mihaela (Danubius International Conferences, 15th International Conference on European Integration - Realities and Perspectives– DOAJ, Proquest, Genomics, Index Copernicus, VLEX) 2020, *Interregional Cooperation between Romania and Hungary under the Aegis of European Territorial Cooperation Goal*, Danubius University of Galați, ISSN 2069-9211; <http://www.conferences.univ-danubius.ro/index.php/EIRP/EIRP2020/paper/view/2190>
2. **Ionel Sergiu Pirju**, Sergiu Sorcaru (Danubius International Conferences, 14th International Conference on European Integration - Realities and Perspectives– DOAJ, Proquest, Genomics, Index Copernicus, VLEX) 2019, *The Eastern Partnership and the Convergence with the Romanian European Policies*, Danubius University of Galați, ISSN 2069-9211; <http://www.conferences.univ-danubius.ro/index.php/EIRP/EIRP2019/paper/view/2061>
3. **Ionel Sergiu Pîrju**, (International Conference – DOAJ, Proquest, Genomics, Index Copernicus, VLEX), 2017, *The Icelandic an Romanian Profile, Different Paterns in a Converging World*, The 12-th International Conference of European Integration-Realities and Perspectives, Danubius University of Galați, ISSN 2069-9211; <http://www.conferences.univ-danubius.ro/index.php/EIRP/EIRP2012>,
3. **Ionel Sergiu Pîrju**, Onea Angelica –Nicoleta, (International Conference – DOAJ, Proquest, Genomics, Index Copernicus, VLEX), 2012, *Recommendation regarding valuation of the cultural specialty factors in the managerial communication within Romanian organizations*, The 7th International Conference of European Integration-Realities and Perspectives, Danubius University of Galați, ISSN 2069-9211; <http://www.conferences.univ-danubius.ro/index.php/EIRP/EIRP2012>;
4. **Ionel Sergiu Pîrju**, (Sesiune de Comunicare Științifică cu participare internațională, Securitate si Apă rare Europeană in contextul crizei economico – financiare, Universitatea Națională de apărare Carol I, București), 2010, *Cultural Effects on International Economic Exchanges*, ISBN 978-973-663-813-8 <http://cssas.unap.ro/ro/manifestari.htm>;
5. **Ionel Sergiu Pîrju**, (Sesiune de Comunicare Științifică cu participare internațională, Universitatea Națională de apărare Carol I, București) 2009, *Mercosur Piața Comună a Sudului*;
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<http://journals.univ-danubius.ro/index.php/internationalis/article/view/1925/1587> ,
8. **Ionel Sergiu Pîrju**, Postolache Mihaela (International Conference– DOAJ, Proquest, Genamics, Index Copernicus, VLEX), 2011, *The South Sudan and the relations with the EU*, International Conference of European Integration-Realities and Perspectives, Danubius University of Galați, ISSN 2069-9211, p.7;
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9. **Ionel Sergiu Pîrju**, Cîmpeanu Mariana Aida (International Conference– DOAJ, Proquest, Genamics, Index Copernicus, VLEX), 2010, *The International partnership between Romania and Mercosur*, International Conference of European Integration-Realities and Perspectives, Danubius University of Galați, ISSN 2069-9211, pp.8;
http://www.univ-danubius.ro/Documente/Cercetare/V_liste_finale_institutie_baza.pdf
10. Cîmpeanu Mariana Aida; **Ionel Sergiu Pîrju** (International Conference– DOAJ, Proquest, Genamics, Index Copernicus, VLEX), 2010, *The specificity of the organizational culture in European Management*, International Conference of European Integration-Realities and Perspectives, Danubius University of Galați, ISSN 2069-9211, pp.7; http://www.univ-danubius.ro/Documente/Cercetare/V_liste_finale_institutie_baza.pdf
11. **Ionel Sergiu Pîrju**,(International Conference – DOAJ, Proquest, Genamics, Index Copernicus, VLEX), 2017,*The Icelandic an Romanian Profile, Different Paterns in a Converging World* , The 12-th International Conference of European Integration-Realities and Perspectives, Danubius University of Galați, ISSN 2069-9211; <http://www.conferences.univ-danubius.ro/index.php/EIRP/EIRP2012>,
12. Ionel Sergiu Pîrju, (International Conference, Military Science Universe, Management, Education and Multinational Operations), 2011, *Macro – Economic and Military Considerations in the Countries of the Southern Common Market*, UNAP, ISBN: 978-973-663-893-0;